Cyberspace Networking Systems offers email archiving as a service with MailStore Service Provider Edition (SPE)

Cyberspace Networking Systems Pvt. Ltd. is a leading Indian cloud IT service provider for small and medium size businesses across many verticals since 1997. Main solutions include cloud email solutions based on MDaemon and Microsoft Exchange Server. *www.cyberspace.in*

Sarita Khaneja,
CEO Cyberspace

When and how did you learn about MailStore SPE?

"We came to know about MailStore by our partner Alt-N Technologies as we are using MDaemon mail server for about 20 years. Cyberspace already provided archiving as a service and we looked for a hassle free and easy to maintain product complementing our portfolio."

How complex was the implementation process?

"All was setup quickly by our Cyberspace team. Questions that were raised during the implementation phase were answered promptly by MailStore's customer support team. The support team is very helpful, knowledgeable and responsive."

What are your major sales arguments?
Why do customers choose Cyberspace´s archiving service?

"Protection against data loss, a very fast search through all archived emails and the certainty of having a consolidated repository of company-wide emails sometimes even across several domains are the major reasons why customers choose Cyberspace's archiving service. Customers are very impressed by the MailStore Outlook Add-In which works very smoothly."

Would you recommend the MailStore SPE to other service providers?

"MailStore SPE offers an excellent value for money. The software doesn´t require much maintenance. Email archiving is a very profitable and long-term service with a high customer lock-in effect. With email archiving as a service we expect a growth in revenue by selling additional services. All Managed Service Providers should have this service in their basket."

About MailStore Service Provider Edition (SPE)
Managed Service Providers (MSPs) can now provide customers with modern email archiving as a service thanks to the MailStore Service Provider Edition, thereby adding another key component to their email service portfolio. The MailStore Service Provider Edition is delivered as a software solution and can run on MSPs own servers. Extensive scripting and branding options make it possible to integrate the MailStore SPE into the existing range of products and the existing infrastructure.

https://www.mailstore.com/en/products/mailstore-spe/

Are you interested in MailStore SPE? Please contact us:
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The Experts in Email Archiving
www.mailstore.com